



Calendar

- ▶ **DECEMBER 19** – M/V NORD BRAVE LOADING @ T2
- ▶ **DECEMBER 23** – M/V ANEMONE LOADING @ T2
- ▶ **DECEMBER 24 & 25** – PGH OFFICES CLOSED FOR CHRISTMAS
- ▶ **DECEMBER 25** – M/V KOHZAN MARU V UNLOADING @ T2
- ▶ **JANUARY 1** – PGH OFFICES CLOSED FOR NEW YEAR'S DAY
- ▶ **JANUARY 5** – AGP VESSEL LOADING @ T2
- ▶ **JANUARY 10** – AGP & LOG VESSELS LOADING

PORT OF GRAYS HARBOR

ON WASHINGTON'S PACIFIC COAST

○ ISSUE 12 | ○ VOLUME 4 | ○ DECEMBER 2009

Around the Dock

PGH MISSION: TO BEST UTILIZE OUR RESOURCES TO FACILITATE, ENHANCE AND STIMULATE INTERNATIONAL TRADE, ECONOMIC DEVELOPMENT AND TOURISM FOR THE BETTERMENT OF THE REGION.

Trade Development

Westway Terminal Opens

Manufacturers in the Pacific Northwest now have a regional site for the receiving and storage of their liquid bulk products; Westway Terminal Company Grays Harbor Division is officially open for business.

Equipped with four large storage tanks, truck and rail loading stations and a local workforce, Westway will begin receiving ocean vessels of methanol for their customer Mitsubishi Chemical and Gas this month. Construction of the facility began in February.

To accommodate the increasing liquid bulk shipments through Grays Harbor, the Port, with funding from the State of Washington, has begun work upgrading Marine Terminal 1 to handle deep-water, ocean going vessels. Quigg Bros. began work on the terminal this month and expects to be done by Spring 2010.



Top left: Scott MacKenzie, President of Westway Terminal Company, outlines the partnerships that made the Northwest's newest liquid bulk terminaling facility a reality. Top right: Port Director Gary Nelson and Westway's Terminal Manager John Doucette, tour State Representatives Lynn Kessler and Kevin VanDeWege and Port Deputy Director Leonard Barnes through the rail car loading facility. Bottom: Representatives from Westway Terminal Company and Mitsubishi Gas & Chemical (center) are joined by local officials for the official ribbon cutting of the new liquid bulk terminaling facility at the Port.

JOBS

Marine Trade Creates Strong GH Jobs

What do Willis Enterprises, Westway Terminal Company, The Pasha Group, Partner Shipping, Imperium Grays Harbor, Dkorum, and AGP have in common? They are all strong companies that have chosen the Port of Grays Harbor as their Pacific Northwest shipping hub. What does this mean to the community?

JOBS.

Each new vessel call to Grays Harbor means new work opportunities for the area's longshore workers, truck drivers, railroad operators, bar pilots, tug operators along with the many workers directly employed by these companies.

"What excites me most about the addition of auto exports to the Grays Harbor cargo mix is the jobs this will create for our workforce," reported Port Commissioner Jack Thompson.

"The diverse cargo mix, and the quality of customers partnering with the Port will strengthen our local economy," added Port Commissioner Chuck Caldwell.

Around the Docks is a monthly newsletter produced by the Port of Grays Harbor and is available online at portofgraysharbor.com.

To join our mailing list contact Lisa Benn at lbenn@portgrays.org.

Partnerships for a Stronger Grays Harbor Economy

Port of Grays Harbor Awarded Chrysler Auto Export Contract

The Port of Grays Harbor teamed with The Pasha Group and Partner Shipping to secure new auto export business through Grays Harbor in 2010. Hundreds of longshore, rail, truck, tug and marine jobs will result from the auto shipments.

The Pasha Group, a diversified global transportation services and logistics company, has successfully closed a new business opportunity at the Port of Grays Harbor in Aberdeen, WA. Chrysler Group LLC will utilize Pasha Automotive's facilities and services to support their export vehicle requirements from the Pacific Northwest to selected destinations in Asia.

Pasha specializes in transporting and processing new cars for manufacturers. The Port of Grays Harbor is Washington's only deep-water port located directly on the Pacific Coast and is a central Pacific Northwest location, with strong transportation connections. The Union Pacific Railroad, with key inland auto ramps, will make direct calls to the terminal with Chrysler product. Railcars and accessorial equipment will be available on terminal for inland backhaul.

"The Port of Grays Harbor looks forward to being the Pacific Northwest port for this important new export opportunity," expressed Port Commission President Jack Thompson. "We are confident that Grays Harbor's strategic location, infrastructure and labor force will make this export operation a success for our partners and our community."

The first vessel is scheduled to arrive at Grays Harbor on January 24, 2010. Chrysler has selected the NAPA Service (North American Pacific Asia) jointly owned by Praxis Logistics PL and Partner Shipping AS to carry this traffic to various Asian destinations. Pasha Stevedoring & Terminals (PST) is the West Coast stevedore of choice for the NAPA service. PST is a specialist in the



stevedoring of automobiles, as well as Over High & Wide and breakbulk cargoes.

The Commercial Director of Partner Shipping, Helge Helvik, stated that, "With Chrysler onboard, we now mark a paradigm shift in terms of the NAPA service by linking both Los Angeles and Grays Harbor with Japan, Korea, China, Singapore, Australia, New Zealand and Mexico with additional vessel and lifting capacity."

"The Pasha Grays Harbor Auto Terminal is the right solution for Chrysler and ASPAC import/exports because it offers the manufacturer an alternative to congestion at other Northern California ports and on dock rail connectivity for quick distribution to the market," reported Trish Zarik, Vice President of Business Development for The Pasha Group's Automotive Services Division.

"Our partners have been instrumental in securing this job creating business for Grays Harbor," expressed Port Director Gary Nelson. "We are excited to put our assets and people to work on this important global trade opportunity."