



## Calendar

- ▶ JANUARY 24 – M/V NORD SINCERE @ T-2
- ▶ JANUARY 27 – M/V POSITIVE PASSION, @ T4
- ▶ JANUARY 29 – M/V VINALINES GREEN @ T2
- ▶ FEBRUARY 1 – M/V JEAN ANNE, @ T4
- ▶ FEBRUARY 2 – M/V SEA HARMONY @ T2
- ▶ FEBRUARY 9 –REGULAR PORT COMMISSION MEETING, 9:00 AM
- ▶ FEBRUARY 9 – GH SHIPPING CLUB'S ANNUAL CRAB FEED

## PORT OF GRAYS HARBOR

ON WASHINGTON'S PACIFIC COAST

○ ISSUE 1 | ○ VOLUME 5 | ○ January 2010

# Around the Dock

**PGH MISSION:** TO BEST UTILIZE OUR RESOURCES TO FACILITATE, ENHANCE AND STIMULATE INTERNATIONAL TRADE, ECONOMIC DEVELOPMENT AND TOURISM FOR THE BETTERMENT OF THE REGION.

## Business Development

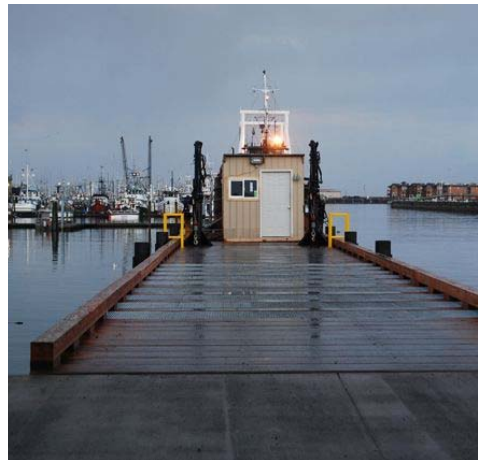
## Trade & Investments Highlights 2009

*Wood chips began shipping through Terminal 3. Autos began rolling across Grays Harbor's docks. Seafood was offloaded at Firecracker Point. A new liquid bulk storage facility began and finished construction. Grain exports reached an all time high. These are just a few of the accomplishments Grays Harbor celebrated in 2009. This snap shot of achievements will lay the foundation for 2010.*



### Cargo Volumes and Vessel Calls Up Over 2008

- Vessel Calls Up 25%
- AGP reached record volumes for bulk grain exports
- Joint marketing agreement with The Pasha Group leads to new cargoes, including a helicopter
- More than 10,000 ro/ro units are handled at Terminal 4
- Partner Shipping begins monthly service calls of their roll-on, roll-off vessels to Grays Harbor
- Wood chips began shipping
- Log exports returned to the port



### Private Investment Generates New Facilities and Jobs

- Willis Enterprises relocates to Marine Terminal 3 and begins barging wood chips.
- Westway Terminal Company builds a \$20 million liquid bulk facility at T-2.
- RPPM builds two docks at Firecracker Point and installs hoist for offloading seafood.



### Infrastructure Investments Lay Foundation for Growth

- Port Industrial Road undergoes a major overhaul to accommodate additional freight and people traffic.
- Port receives grant to purchase an existing warehouse to become the Innovation Partnership Zone Research and Development and Incubation Facility to be renovated in 2010.



## Trade Auto Exports Creating Jobs

Many local workers are benefiting from the new auto export business at the Port of Grays Harbor. Many have been hired to help process the cars, while local longshore workers are gearing up for the additional ship loading and receiving due to the increased trade. Port officials estimate the auto shipments will create more than 20 full time jobs.

*Railcars loaded with American automobiles were received at Port of Grays Harbor Terminal 4 in January. This new auto export contract is putting many Harborites to work. Attention to detail and expert handling will be top priority for longshore and other workers.*

### Tenant Focus

## Barriers West Breathes New Life Into Commerce Street Shop Facility

*Barriers West, Inc., owned by Bill and Carol Quigg of Hoquiam, recently relocated to a renovated truck shop on Commerce Street in the Port Industrial Area.*

Thirty workers strong, Barriers West, Inc. recently located their trucking services, equipment leasing and wood waste chipping/grinding operation to the Port of Grays Harbor Industrial Area.

Owned by Bill and Carol Quigg, Barriers West got its start in the temporary rental of highway barriers. Since then, Barriers West has evolved into a biomass processing and transportation company with a fleet of trucks and trailers.

Recognizing the growing demand for biomass for energy production, Barriers equipped itself with machinery capable of grinding, chipping and transporting wood waste from the forest floor to the power plant. Most of the "hog fuel" used at Grays Harbor Paper is biomass processed and transported by Barriers West. In addition the company serves clients in Washington, Oregon and British Columbia.



*Reuse is in Barriers West's nature. The company has evolved into the link between offsite woodwaste processing and transportation to the powerplants that can burn biomass for energy production. Above A new roof, doors and an enhanced laydown/truck yard on the Barriers West headquarters position this biomass processing and transportation company for future growth.*

## EVENT GH Shipping Club Annual Crab Feed February 9

Exports. Imports. Domestic Barging. Military Support. All of these activities involve shipping on Grays Harbor and serve as a vital link in our national economy.

The Grays Harbor Shipping Club recognizes the importance of shipping to the growth and sustainability of our community. Members include shippers, agents, labor, pilots, land owners, manufacturers, suppliers and contractors. In 1984, these forward thinking leaders created a forum for the discussion of industry topics related to marine commerce on Grays Harbor.

Over the years, topics discussed have included Deeper Draft, short-line rail, pilotage and cargo development.

On February 9, 2010, the Grays Harbor Shipping Club will host their annual crab feed event. This networking and communication opportunity will bring together representatives from organizations interested in the shipping activities of Grays Harbor. For more information and reservations please email Shannon Anderson at [sanderson@portgrays.org](mailto:sanderson@portgrays.org).

*Around the Docks is a monthly newsletter produced by the Port of Grays Harbor and is available online at [portofgraysharbor.com](http://portofgraysharbor.com).*

*To join our mailing list contact Lisa Benn at [lbenn@portgrays.org](mailto:lbenn@portgrays.org).*