



Calendar

- ▶ **MARCH 1** – M/V ORIENT TARGET @ T2
- ▶ **MARCH 1** – M/V ASIAN LEGEND @ T-4
- ▶ **MARCH 2** – M/V AN PING @ T2
- ▶ **MARCH 9** – REGULAR COMMISSION MEETING, 9:00 A.M
- ▶ **MARCH 14** – M/V OCEAN CHALLENGER @ T4
- ▶ **MARCH 15** – M/V SUPER CHALLENGER @ T4
- ▶ **MARCH 20**– EXPO GRAYS HARBOR @ ABERDEEN HIGH SCHOOL

PORT OF GRAYS HARBOR

ON WASHINGTON'S PACIFIC COAST

○ ISSUE 2 | ○ VOLUME 5 | ○ FEBRUARY 2010

Around the Dock

PGH MISSION: TO BEST UTILIZE OUR RESOURCES TO FACILITATE, ENHANCE AND STIMULATE INTERNATIONAL TRADE, ECONOMIC DEVELOPMENT AND TOURISM FOR THE BETTERMENT OF THE REGION.

Business Development

2010 PGH Claims to Fame: What is Grays Harbor Best At?

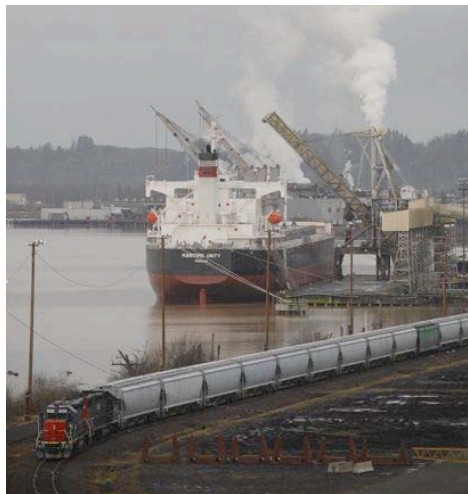
Competing with urban ports like LA/Long Beach and Seattle/Tacoma for trade and economic opportunities can be a challenge, but Washington State's only deep-water port on the Pacific Coast has proven you don't have to be in a big city to play a vital role in the national, state and local economy. Here are a few examples of what the Port of Grays Harbor does best...



Leading Soybean Meal Export Port on the West Coast – Once the leading log export port in the Country, Grays Harbor is now directly linked with thousands of farmers in America's Mid West.



Westport: Top Fish Landing Port in Washington State
No one does it better than the Westport Marina. Home to a fleet of independent fishing vessels and more than four major seafood processors, Westport lands more than 50% of fish landed in the state and consistently ranks in the top 15 in the Country.



Highway, Rail and Deep-water like no other Port on the PNW Pacific Coast -- Thank the founding fathers of Grays Harbor for this one: a four-lane highway, railroad right out on the dock, and a navigation channel capable of handling post-Panamax size vessels makes the Port of Grays Harbor a competitor for trade and business opportunities found mostly in urban

areas. The highway from I-5 is the only four-lane highway to the coast north of San Francisco. Combined, these vital transportation links give Grays Harbor based companies a logistical advantage for international trade with domestic links to markets across North America.



Washington's only jet-capable airport on the Coast -- Bowerman Airport is in a class all it's own when it comes to general aviation airports. Complete with a 5,000 ft. runway, Bowerman is fully jet capable and offers services and fueling for visiting aircraft.

Partners for a Stronger Grays Harbor Economy

Westway, Willis, Paneltech & PGH Receive Crossing Bridges Award from Hoquiam Business Association



Hoquiam Business Association's Annual Crossing Bridges Award Recipients, from left, **Legacy Award**-Pastor Kent Gravley of the Immanuel Baptist Church, **Revitalization Project Award**-Steve Williams of Westway Terminals, **Next Generation Award**-Hoquiam City Planner Alissa Thurman, **Revitalization Project Award**-Pat Tagman of Willis Enterprises, Port of Grays Harbor Commission President Jack Thompson and Deputy Executive Director Leonard Barnes.

At its Annual Crossing Bridges Awards, the Hoquiam Business Assoc. (HBA) bestowed to the Port and two tenants, Westway Terminal Company and Willis Enterprises, its Revitalization Project award. This recognition was split between the three entities for their work to revitalize industrial lands in Hoquiam in 2009. The partnerships between the Port and these two tenants have resulted in increased industrial and shipping activities in Grays Harbor.

Paneltech International received the HBA Green Business of the Year for its leadership in development of environmentally friendly products.

SHARE YOUR GOOD NEWS

Partners for a
Stronger Grays
Harbor Economy

The Port of Grays Harbor is a community asset that companies and individuals can use to strengthen their own business or opportunity. Whether you are an independent fisherman based at the Westport Marina, a private pilot flying out of Bowerman or a manufacturer producing and shipping product through the Port, each of these functions are important to strengthening the local economy.

Often the businesses and individuals using this valuable community asset are unsung leaders in their field. The Port wants to share your success stories. Whether you have won an award like the three tenants featured to the left, or you would like to introduce your innovative products or services to the Port community ~ the Port would like to share your stories with the readers of Around the Docks.

Please submit your story and photos to lbenn@portgrays.org. We will try to include your story in upcoming issues of Around the Docks. Space is limited. Please include the who, what, where, when and how to get a hold of you.

Around the Docks is a monthly newsletter produced by the Port of Grays Harbor and is available online at portofgraysharbor.com.

To join our mailing list contact Lisa Benn at lbenn@portgrays.org.

Industry Leaders Celebrate Grays Harbor Shipping Activities at Event



From logs, lumber and pulp, to soybean meal, autos and wood chips, shipping has always been an important part of the Grays Harbor economy. As Washington State's second oldest Port district, the Port of Grays Harbor plays a historical role in the Nation's trade system. That role was celebrated by a sold out crowd at the 25th Annual Grays Harbor Shipping Club Crab Feed in February.

Shipping lines, barge companies, retired bar pilots and many more joined together for a fun evening to recognize the importance of shipping in Grays Harbor. "The Grays Harbor Shipping Club is a group made up of individuals and companies interested in promoting shipping on Grays Harbor," explained Port Commissioner Stan Pinnick. Commissioner Pinnick serves as President of the Club. "The Crab Feed and other Club events are opportunities to network and develop new business leads."

Top Photo: Shipping Club President, Port Commissioner Stan Pinnick enjoys a conversation with Jay Lee of DK Korea.

Middle Photo: Longtime port tenant and shipping club member Ole Mackey – Port Machine Works (center), joins Jay Lee and Roger Redifer of Dkoram. Bottom: A meeting of the minds, retired longshoreman Dan Peterson, Dkoram's Roger Redifer, Port Deputy Director Leonard Barnes and NDC Timbers' Del Carter agree that you can't find a better place to ship cargo than Grays Harbor.